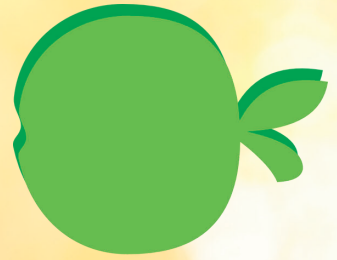




ANNUAL  
IMPACT  
REPORT  
**2022**



Haymarket Regional  
**FOOD PANTRY**

# Dear Friends,

To say “what a year” would certainly be an understatement. 2022 was something else and came quickly behind two previous years that brought many surprises – some good, some not so good. Our client numbers soared, supply chains were fraught with issues and various forms of funding vanished. That translated into more clients, less food available for purchase and emergency funding sources drying up. The Haymarket Regional Food Pantry (HRFP), however, was up to the challenge. In that vein, we’d like to share a few highlights:

**Doubled our space** - we were fortunate to rent an adjacent space and overnight doubled our square footage. Away went the trailers, storage units and stacked boxes. Our new space serves as a warehouse, allowing us to bulk purchase items at reduced costs.

**Expanded our appointment capacity** - with the additional square footage, automation, and the sheer hard work of our all-volunteer staff, we expanded our capacity to assist our neighbors. The HRFP now supplies food to more individuals and their families than ever.

**Expanded our children’s programs** - through partnerships with Boxes of Basics and Cakes4Kids, we added to our existing children’s programs (school supplies and birthday bags) to ensure that our client children have seasonal appropriate clothing and a cake for their special day.

We consistently hear from our clients that our staff is kind and respectful, and that our facility, which allows clients to select their own items, is truly a gift in their time of need. Just last week, a client and her granddaughter thanked the volunteers for making a difficult time in their lives not difficult at all.

Due to the support of our partners and contributors like you, the Haymarket Regional Food Pantry is stronger than ever and prepared for the months and years ahead to help our neighbors who struggle to make ends meet. We thank each one of you and hope you enjoy reading about all that has been accomplished due to your support.

Yours gratefully,

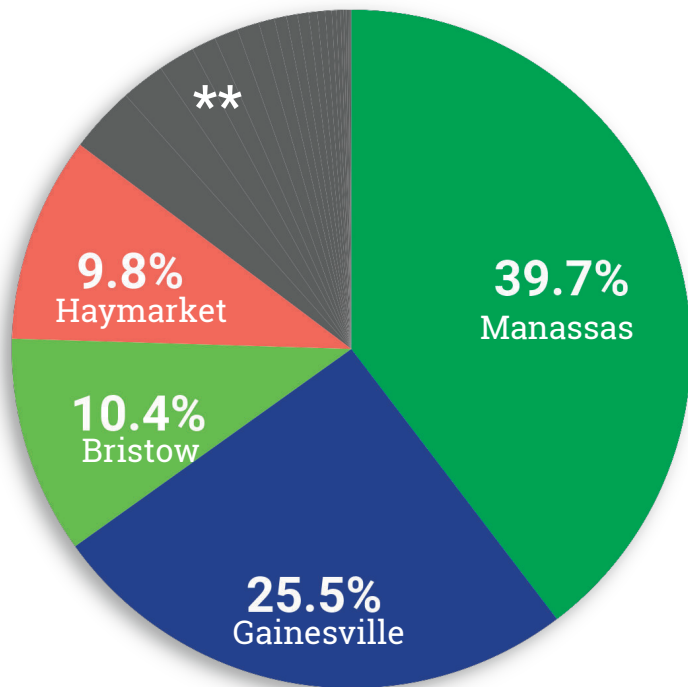
*Eileen F. Smith, M.Ed.*

Executive Director, HRFP



# Food Insecurity in Prince William County

## Year in Numbers



The Haymarket Regional Food Pantry provides 3-4 days worth of food per family weekly (approximately 9,250 pounds) to food insecure families in our area. This equates to \$174.72 offset from the families food budget every week.

\*\* Manassas Park 3.16% , Warrenton 2.08%, Nokesville 1.74%, Catharpin 1.16%, Bealton 1.13%, Catlett 1.04%, The Plains .75%, Marshall .58%, Amissville .53%, Front Royal .41%, Broad Run .37%, Remington .31%, Deplane .22%, Aldie .2%, Goldvein .12%, Midland .11%, Culpeper .08%



5.2% of the population of Prince William County is food insecure

10,510 of the food insecure are children, that is 43% of the total number of food insecure people in Prince William County

The average cost of a meal in Prince William County is \$3.64 per day per person. Feeding a family of four three meals equates to \$43.68 per day.

**36,972** Individuals Supported **481,000** Pounds of Food Distributed **9,295** Families Assisted

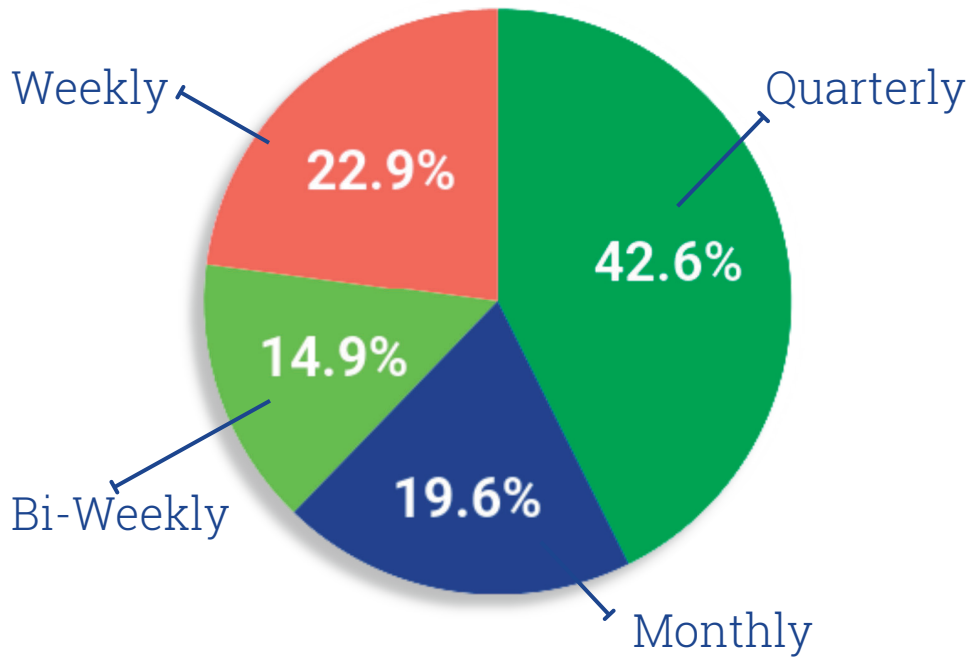
# Our Clients

A Prince William County family of two adults and two children need to make **\$105,189** per year, or **\$8,766** per month, to attain a "modest yet adequate" standard of living.



Our clients come from all walks of life. The frequency with which they visit varies widely, with some coming once a quarter, some coming weekly and some visiting sporadically when life throws them a curveball. The bulk of our clients are adults, many of whom have children. We also have a significant number of retired clients. Our clientele mirrors county data, illustrating a trend in multigenerational families living together since the onset of the pandemic. Suffice it to say that our client numbers have increased dramatically over the past five years, as have the numbers of individuals living together who depend on us for assistance.

## How Often Our Clients Visit



## Age Demographics of Our Clients



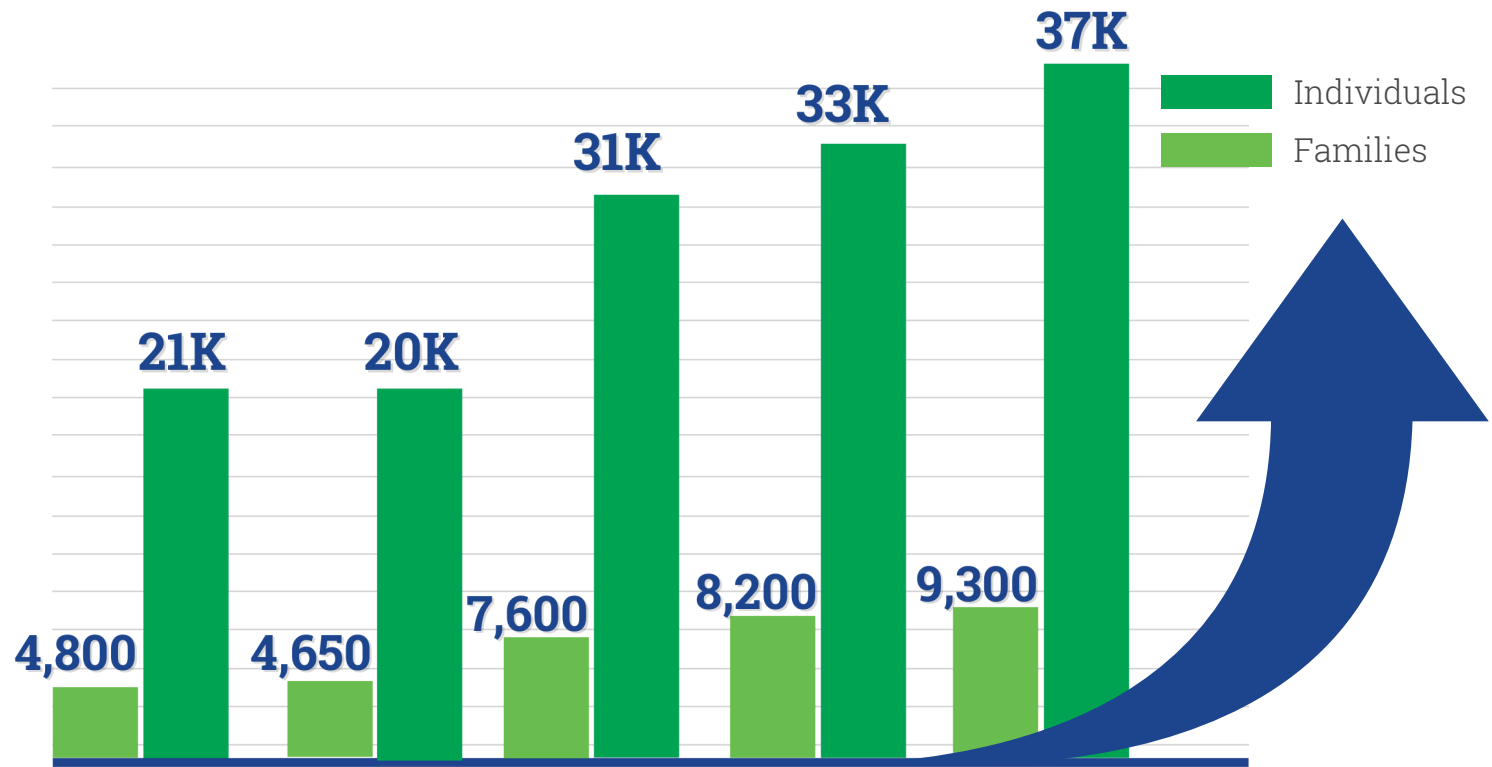
**36.3%**  
Ages 0 -17



**56%**  
Ages 18 -64

**7.8%**  
Ages 65+

# Growing Need



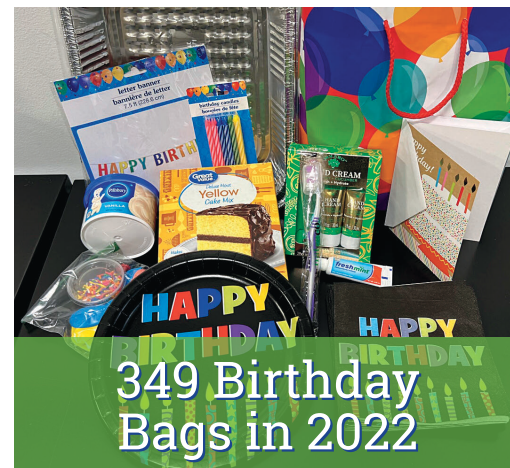
**94%**

Increase in families attending the Haymarket Regional Food Pantry from 2018 - 2022

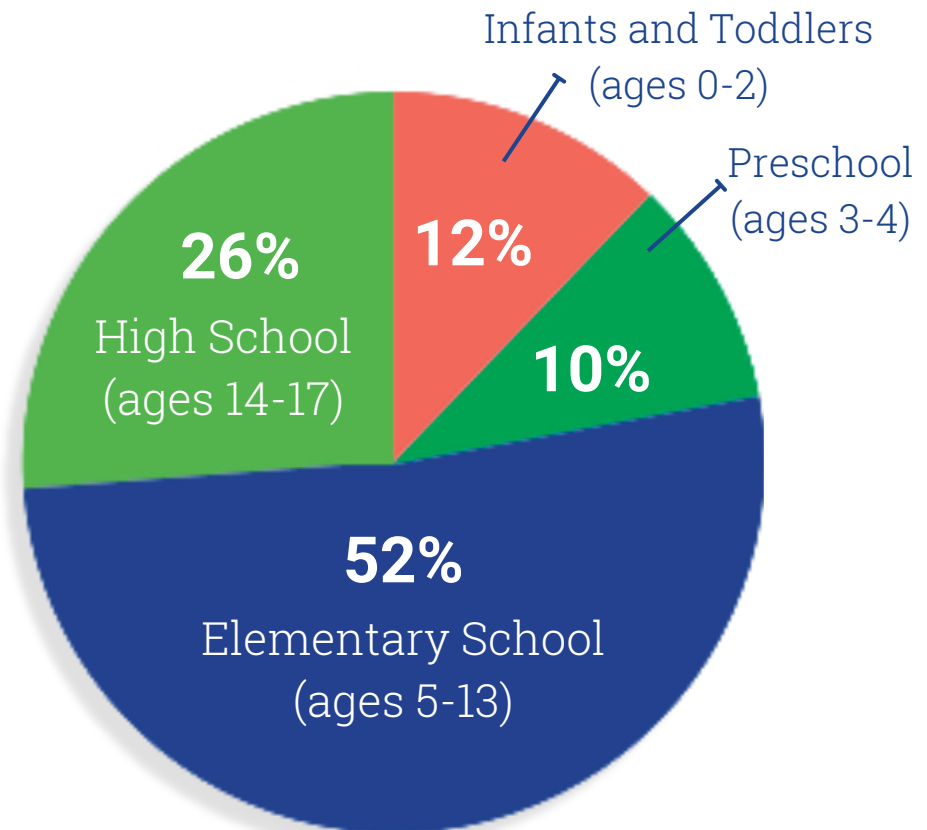


# Our Programs for Children

As is evidenced by the charts and data, the Haymarket Regional Food Pantry services a significant number of our regions' hungry children. Children require a different level of care, so we have partnered with some regional and national non-profits to better serve their needs. Our birthday bag program ensures that each client child receives party essentials for their special day. The party supplies are enhanced with a new partner program added in 2022 - Cakes4Kids (<https://www.cake4kids.org/>). With Cakes4Kids, a special cake or treat is provided to our client children celebrating a birthday. The parents and the children simply love this program. Another amazing partnership started in 2022 was with Boxes of Basics (<https://boxesofbasics.org/>), which provided many of our client children with a seasonal wardrobe. The rationale behind this partnership was if our clients need food for their children, they probably need clothes as well. This program is wildly popular, and we hope to continue making children and their parents delighted with it this year, as well.



## Children Served by Age



# Our Facility

Last spring, the unit next door to our existing space opened and we were fortunate, through the generosity of our donors and the owner, to lease the space. At the time we had PODS containers behind our facility and a self-storage unit for our bulk purchases. After a build out of the space, which effectively doubled our footprint, we now have 5,400 square feet in which to run our operation. One unit is dedicated to the client shopping experience and the other unit houses our warehouse. Having a climate-controlled warehouse allows us to purchase items in bulk for our growing clientele. It has made our operations run much more efficiently.



# 5,400

square feet of space

## Central Location

within our service area



## Choice Pantry

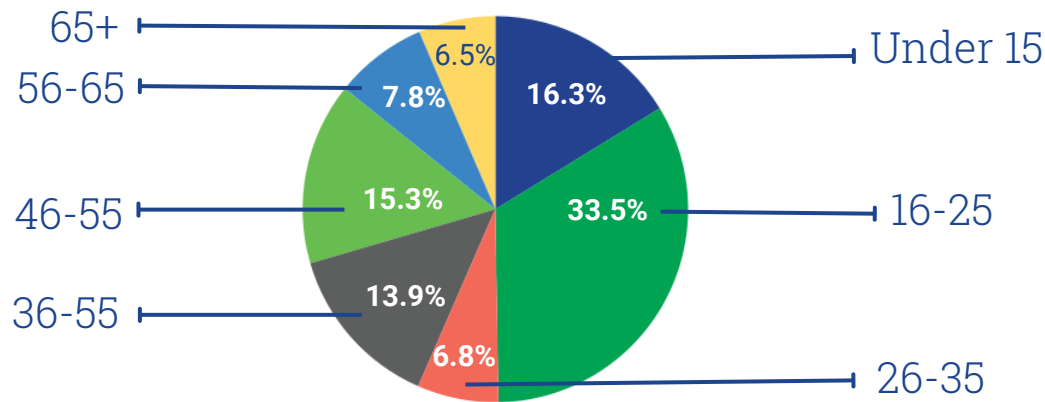
empowering our clients  
to choose items that  
fit their needs



# Our Volunteers

As you might imagine, feeding close to 40,000 individuals annually takes a lot of volunteers, especially for the HRFP - which is 100% volunteer based. With close to 500 volunteers providing 11,000 hours of assistance in 2022, our organization is clearly blessed. The lions' share of our volunteers distribute, pick up and put away the food, followed closely by our amazing team of administrators who make appointments for our clients. As part of our COVID-19 protocols, which we still adhere to, our clients all have an appointment. Once used to protect clients from germs, we now use the same procedure to assist more clients each week.

## Volunteers by Age



**433** hours per week

**1,876** hours per month

**22,516** hours per year



# Our Food Sources

We are extremely fortunate to have many generous stores and farms surrounding us. Five days a week, our volunteers pick up food at area stores year-round. For six months a year our volunteers also pick up fresh produce at area farms. We could not do what we do without these partners and are extremely grateful for their consistent assistance.

Additionally, we do purchase items from retailers and food providers including the Capital Area Food Bank, of which we are a long-time member. We have generous donors who help us offset these purchases with organizations underwriting milk, eggs, flour, cereal, pasta, beans, etc. Let us know if your group would like to underwrite an item or two.

Finally, we are also blessed with a plethora of community organizations who run much needed food drives for us - in 2022, organizations ran 23 food drives benefiting the HRFP.

## Grocery Stores



## Local Farms

Fauquier Education Farm - <https://www.fauquiereducationfarm.org/>

Oak Spring Garden - <https://www.osgf.org/>



## Food Drives

A total of 23 food drives hosted in 2022. Some of which include: Scouting for Food hosted by local Cub Scouts, Gainesville/Haymarket Hockey Team and the Dominion Valley Sharks Swimteam



# Our Donors

The Haymarket Regional Food Pantry was built on generosity and continues through today based on that valuable premise. We could not do what we do without individual, corporate and organizational philanthropy. As you can see, donations come in all sizes and frequencies. We are extremely grateful for each gift we receive, with special thanks to our recurring donors who provide us the ability to project need and adjust spending over the course of the year.

## Platinum Donors

Alla and Barry Cline  
Amelia Garcia & Bertrand Lamarche POD  
Capital Area Food Bank  
Centreville Presbyterian Church  
Dominion Valley Regency Women's Club  
Elwood G. Wells  
Fidelity Charitable Gift Fund  
George R. and Shelley Greene  
Johnson Trucking Company, Inc.  
Kathleen & Alfred Lindsey  
Robert Trent Jones Golf Club Charitable  
Foundation  
Sharron Rowe  
The Giving Circle of Heritage Hunt  
Wegmans Lake Manassas

## Gold Donors

Aldi - Haymarket  
American Online Giving Foundation, Inc  
Battlefield High School (various clubs)  
BJs Wholesale Club - Gainesville  
Doug and Jaime Burney  
Elliot Cafritz  
Fauquier Educational Farm  
Garrison and Lucinda Cavell  
Giant Food - Dominion Valley  
Harris Teeter - Heritage Marketplace  
Haymarket Baptist Church  
Holy Trinity Catholic Church  
Lindsey and Michael Jones  
Michael and Margaret Eggleston  
Neall Family Charitable Foundation  
Oak Spring Garden Foundation  
Peterson Family Foundation Inc  
Scott Daitzman  
The Community Foundation For NOVA  
Walmart - Haymarket

## Silver Donors

Charles Schwab Charitable  
David Farmer  
Gainesville Dance Center (GDC)  
Kenneth Farquhar  
Kenneth Law  
Keolis Rail Services Virginia, LLC  
Marcia Evans  
Mark & Sharon Davis  
NiSource Charitable Foundation  
Seymour Samuels  
TD Ameritrade Clearing  
Virginia Ruber Corp



## Bronze Donors

Stan and Kathleen Zelenski  
Timothy & Susan Benning  
Bob Cahill  
Carol Cuddihy  
Janet Darmody  
Doris & Alvin Dillings  
Dominion Valley Country Club Ladies  
Golf Association  
Edward Jones Charitable Gift Fund  
Fraternal Order Of Police Lodge #43  
Kathryn Freiburger  
Laurel King  
Richard Knodt  
E. & Usha Manoharan  
Joey McGinley  
Mill Creek Landscaping  
Willard Scott & Patricia Maddy  
Raymond James & Associates  
Raymond Roberson  
William and Theresa Sien  
Patricia Simon  
Mary Jane Sloat  
Stephen Soloski  
James and Gail Williams  
Louise F. Wood  
Paige Presgrave  
Mary Dunmeyer  
KPMG Gives c/o Bergen County's United Way  
Camila Tufts  
Linda Whitehead  
Pledgeling Foundation

Roberta Ainsley and Edward Milhous  
Rex Baker  
Nathan Evans  
Stacey Hubbard  
Sajjad Ibrahim  
Sherrie Keller  
Rodney Kent  
Jonathan Leathery  
Sharon Lee  
Rebecca McKenzie  
Jean & Jim Militello  
Michael Moran  
Mountainview Elementary  
School (MVES) PTO, Inc.  
Melanie Reid  
Roberta & Lorin Strigel  
Cynthia Suchotinunt  
Dina Dalton  
Joanne & Walter C. Burger  
Fidelity Brokerage Services LLC  
St. Stephen the Martyr Catholic Church  
Rachel Karel  
William Theroux  
Rebecca Dunn  
William and Mary Smith  
Michael and Tammara Hoover  
Russ & Ethel M Muter  
Heritage Hunt Women's Org.  
Maria Bardley  
Gary Brown  
Ulla and William Dixon

Lawrence & Gloria Jenkins  
Lions of Virginia Foundation, Inc  
Marjorie and Robert Younglof  
Jan Coyne  
Alex Huppert  
Anonymous Donor  
St. Michael's Anglican Church  
Shepherd of the Hills Lutheran Church

## Friends Donors

223 Main Street, LTD  
America's Charities  
Andrew Horan  
Antioch Baptist Church  
Barton Griffiths  
Basak and Tim Reed  
Bette Wood  
Capitol Automotive, L.P  
Carla J. Licata  
Carol Moore  
Catherine and Charlie Deane  
Cheryl Claussen  
Chris Giandoni  
Christine Turner  
Clarice Hillstrom  
Conrad & Galit Holtslag  
Daniel Markowitz  
Danielle Tirserio  
David & Caprice Black  
DCMI Mid Atlantic Inc.

# Friends Donors

Dennis Kern  
Diane Signorino  
Doauglas Johnson  
Donald & Corrine Tendick  
Elizabeth Lowry  
Eric Mingo  
Erika and Corey Gagnon  
Ernest Vitello  
Frank Surface  
Geoff & Susan Brown  
George Evanisko  
GFWC Dominion Woman's Club  
Give Lively Foundation Inc.  
Gwen Beavans  
IBM Employee Services Center  
Jaana Kilkki  
James and Susan Finney  
James Devlin  
Jay and Laura Graser  
JCH 102, LLC  
Jeanne Cummings  
Jill Lehman  
Jim and Ruth Hall  
Jim Rigney  
Joe DeChristopher  
Joseph Kerner  
Judith Becelia  
Kathleen Keim  
Keith Benning  
Kenneth Johannes and Dale Walden

Kimberly Buggy  
Kris Eyrich  
Kristen Federmeier  
Krystal Atkinson  
Lisa and Erick Finley  
Marcia Conrad  
Maria Hittle-Durante  
Maria Huscilowitc  
Mary Glascock  
Mary S. Ginty  
Melinda S. Gillis  
Melissa Williams  
Michael Amalfitano  
Michele Borg  
Mimi Wilson  
National Mah Jongg League, Inc  
National Student Clearinghouse  
Needles In The Haymarket, LLC  
Nora M. Johnson  
Patricia A. Helwig  
Patricia Miller  
Patricia Windham  
Paul and Andrea Work  
Pei Zhang-Miller  
Phil Smith  
Philip Miller  
Professional Automotive Relocation Services, Inc  
Rajendra Narendra  
Ramey Home Solutions  
Rebecca Trainor

Rebekah Brown  
Richard Eiserman  
Richard Rock  
Robert and Jan Smith  
Robert and Linda Moreno  
Rosemary Ellerbe  
Russell & Majorie Fuhrman  
Sandra and Justin Martin  
Sharon Montgomery  
Sheridan McGlothlin  
SMJ Management, LLC  
Stephanie Klein  
Sue and Theodore Shaughnessy  
Tiffany Trainer  
Tony Lane  
TPL Sports LLC  
United Submitters International, Inc.  
United Way of the National Capital Area  
Veneicia Lockhart  
Willa Brown  
William Marinelli  
William Thomas



# Our **Financial** Year in Review

Being 100% volunteer based translates into a much greater percentage of incoming funds going directly to food purchases instead of staff salaries. Additionally, we are exceptionally conservative with spending – every significant spend needs to be approved by our board of directors. Due to that our annual outlays are considerably below the national average for organizations like ours. Operationally we have expenses for our space, pest and cleaning services and marketing. During the pandemic, various sources donated staples that our clients became used to – milk and eggs for instance. Now we purchase those items weekly, which adds up. We are thankful to have organizations and individuals help with underwriting those items so our clients have healthy food choices.

## Revenue

On-line Donations	—————	\$206,493
Individual Donations	—————	\$212,206
Corporate Donations	—————	\$99,467
Total Unrestricted Revenue	—————	\$518,166

## Expenses

Food Purchases	—————	\$151,730
Facility Rental	—————	\$96,630
Operational Expenses	—————	\$72,098
Staffing	—————	\$0
Total Expenses	—————	\$320,458



# Get Involved

The need is greater than you may have expected. But we're working hard to ensure food security for those who live in our communities. Take a moment to consider how you can help us make a difference.

## Donate Funds



Join us in our fight against hunger by providing a financial donation today.

## Donate Food



Donations are received every week.  
Mon-Fri 9:30 AM - 3:30 PM  
Sat 9:30 AM - 12:00 PM

## Volunteer



As a 100% volunteer organization, we depend on volunteers who generously give their time to keep the food pantry operating at full speed.

## Get Help



Call us now to schedule an appointment, or request an appointment online





Haymarket Regional  
**FOOD PANTRY**

Mailing Address:  
Post Office Box 132  
Haymarket, Virginia 20168

Physical Address:  
7669 Limestone Drive, #105  
Gainesville, Virginia 20155

703-754-5990 - [www.haymarketfoodpantry.org](http://www.haymarketfoodpantry.org)