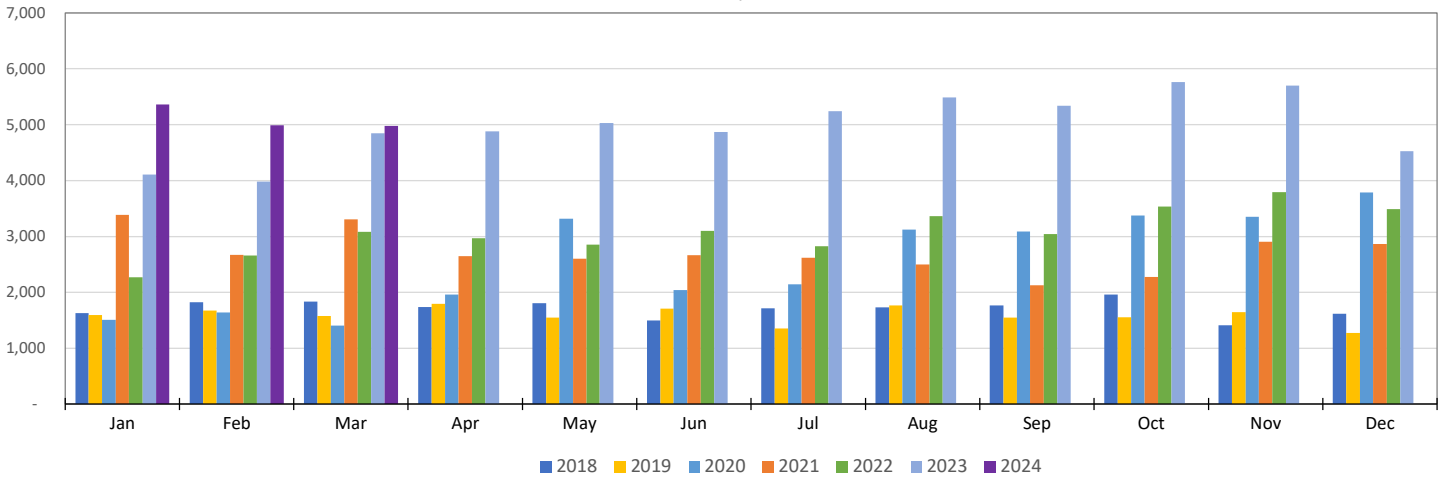


HRFP Client Data											
<i>Yearly Comparison of Client Households Served</i>											
MONTH	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024
January	420	793	314	455	383	380	382	832	557	1,037	1,200
February	416	490	390	517	422	398	413	656	643	966	1,098
March	534	461	544	434	440	381	358	826	766	1,169	1,109
April	379	483	550	168	414	434	551	652	737	1,118	
May	438	416	427	383	436	385	881	633	713	1,254	
June	647	426	468	475	345	410	453	672	774	1,135	
July	899	384	468	470	397	329	483	651	711	1,197	
August	556	411	495	563	388	425	727	631	849	1,280	
September	496	346	424	530	411	379	743	555	792	1,193	
October	612	657	549	569	455	375	808	604	909	1,296	
November	560	569	421	427	342	408	823	737	946	1,282	
December	487	454	401	390	390	322	944	720	898	1,014	
TOTAL (YTD)	6,444	5,890	5,451	5,381	4,823	4,626	7,566	8,169	9,295	13,941	3,407
Avg/Month	537	491	454	448	402	386	631	681	775	1,162	1,136
% Change (of avg/month)		-8.6%	-7.5%	-1.3%	-10.4%	-4.1%	63.6%	8.0%	13.8%	50.0%	-2.2%

Source: FoodStar & Salesforce August 31, 2020 ->

Updated: 3/31/2024

Number of People Served Per Month
Year over Year Comparison

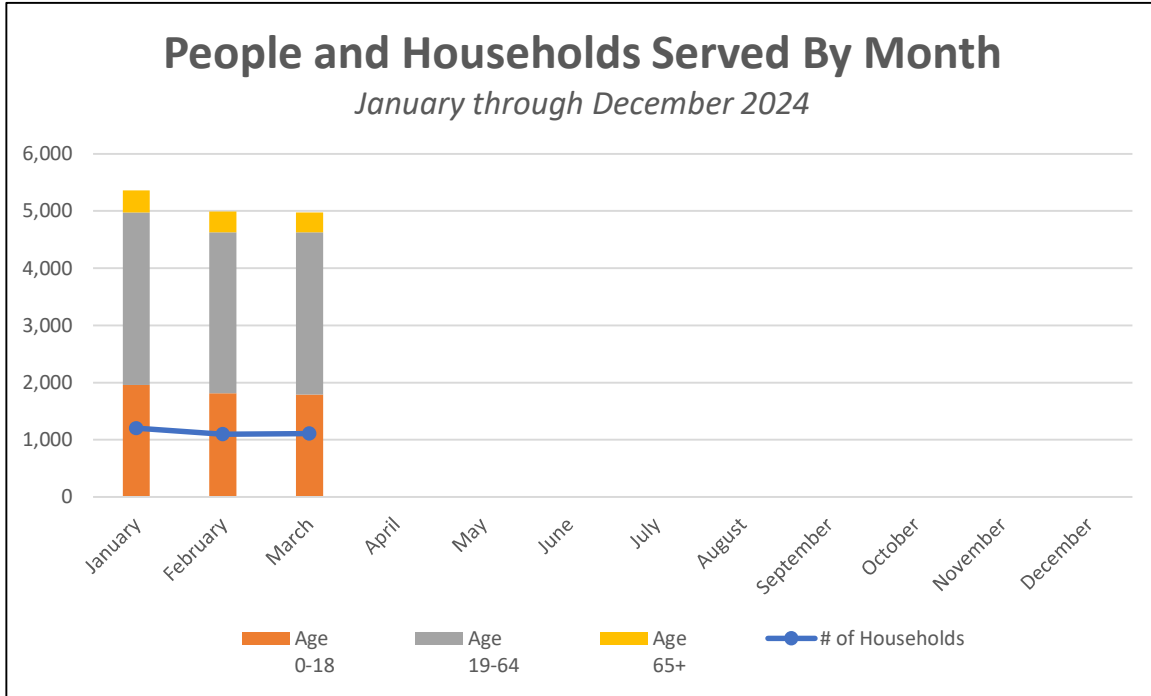


HRFP Client Data

Yearly Comparison of People Served

MONTH	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024
January	1,908	3,650	1,455	2,100	1,628	1,593	1,505	3,388	2,269	4,106	5,360
February	1,902	2,195	1,852	2,363	1,823	1,676	1,639	2,667	2,661	3,979	4,990
March	2,556	2,073	2,536	1,956	1,832	1,578	1,405	3,306	3,081	4,848	4,977
April	1,731	2,265	2,542	764	1,736	1,794	1,958	2,647	2,966	4,882	
May	2,012	1,936	1,910	1,718	1,805	1,547	3,316	2,604	2,849	5,033	
June	3,053	2,009	2,062	2,148	1,494	1,710	2,041	2,664	3,103	4,870	
July	4,302	1,803	2,129	2,119	1,711	1,355	2,143	2,621	2,824	5,242	
August	2,531	2,011	2,297	2,547	1,731	1,764	3,124	2,498	3,360	5,485	
September	2,288	1,678	1,980	2,348	1,767	1,547	3,084	2,125	3,039	5,338	
October	2,884	3,160	2,484	2,532	1,961	1,553	3,373	2,277	3,535	5,761	
November	2,587	2,551	1,878	1,915	1,412	1,648	3,348	2,906	3,796	5,700	
December	2,151	1,991	1,838	1,732	1,614	1,273	3,787	2,868	3,489	4,524	
TOTAL (YTD)	29,905	27,322	24,963	24,242	20,514	19,038	30,723	32,571	36,972	59,768	15,327
Avg/Month	2,492	2,277	2,080	2,020	1,710	1,587	2,560	2,714	3,081	4,981	5,109
% Change (of avg/month)		-8.6%	-8.6%	-2.9%	-15.4%	-7.2%	61.4%	6.0%	13.5%	83.5%	65.8%
Avg HH Size	4.6	4.6	4.6	4.5	4.3	4.1	4.1	4.0	4.0	6.4	1.1

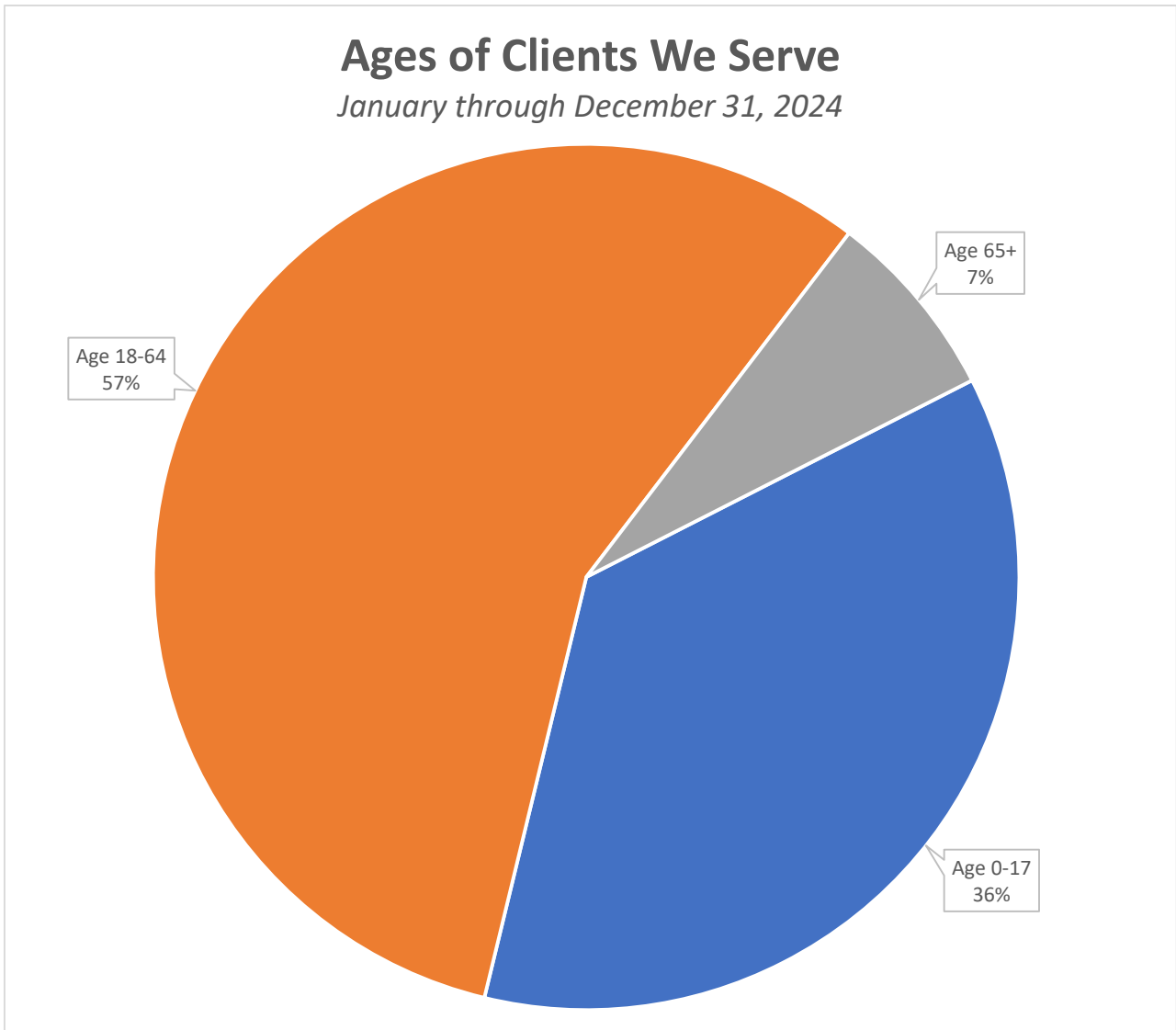
Source: FoodStar & Salesforce August 31, 2020 ->
Updated: 3/31/2024



HRFP Client Data					
<i>January through December 2023</i>					
MONTH	# of Households	Age 0-18	Age 19-64	Age 65+	# of People
January	1,200	1,958	3,018	384	5,360
February	1,098	1,815	2,815	360	4,990
March	1,109	1,788	2,842	347	4,977
April					
May					
June					
July					
August					
September					
October					
November					
December					
TOTAL	3,407	5,561	8,675	1,091	15,327
Avg/Month	1,136	1,854	2,892	364	5,109
% of Total		36%	57%	7%	100%

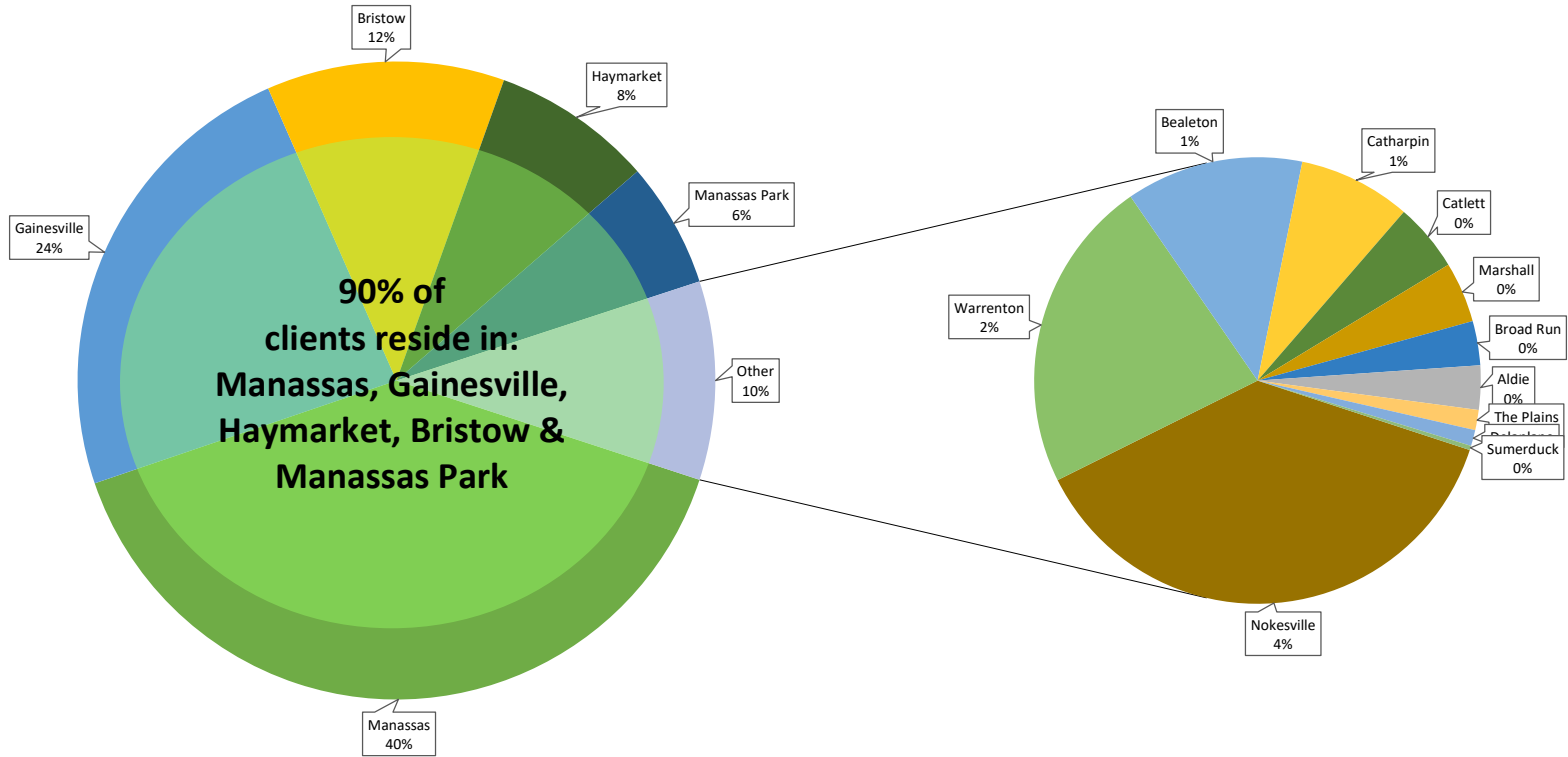
Updated: 3/31/2024

NOTES: All data reporting from Salesforce
 Data through August 30, 2020 is from FoodStar (migrated into Salesforce)
 Data from August 31, 2020 forward is from Salesforce (and created in Salesforce)
 * Salesforce.com household member data is incomplete, and we do not have birthdates for all members, particularly new clients. Total # of People may not reconcile with sum of age brackets.



Client Cities Served by HRFP

January 1 through March 31, 2024



Clients Served by City

January 1, 2024 through March 31, 2024

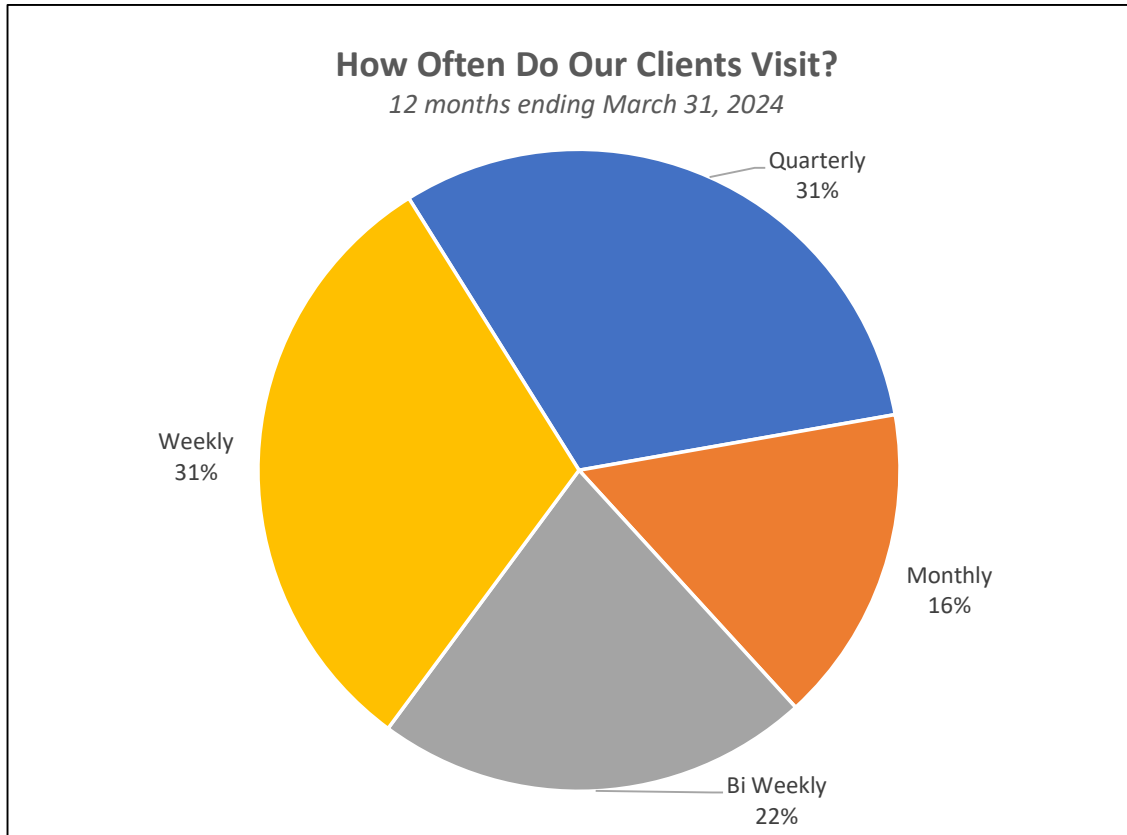
HRFP Client Data							
City	Zip Code	% Of Total	# of Client HHs	People			
				Age 0-17	Age 18-64	Age 65+	Total
Manassas	20109, 20110, 20111, 20112	39.74%	1,354	2,648	3,635	282	6,565
Gainesville	20155	23.63%	805	1,091	2,017	279	3,387
Bristow	20136	12.06%	411	638	995	214	1,847
Haymarket	20169	8.16%	278	390	610	151	1,151
Manassas Park	20111	6.34%	216	262	637	69	968
Nokesville	20181	3.79%	129	210	291	23	524
Warrenton	20187, 20186	2.29%	78	84	160	30	274
Bealeton	22712	1.29%	44	64	77	16	157
Catharpin	20143	0.82%	28	86	97	-	183
Catlett	20119	0.50%	17	25	56	27	108
Marshall	20115	0.44%	15	54	35	-	89
Broad Run	20137	0.32%	11	-	21	-	21
Aldie	20105	0.32%	11	2	24	-	26
The Plains	20198	0.15%	5	2	7	-	9
Delaplane	20144	0.12%	4	4	12	-	16
Sumerduck	22742	0.03%	1	1	1	-	2
Totals		100%	3,407	5,561	8,675	1,091	15,327
Monthly Average (12 months)			284	463	723	91	1,277
% of Totals				36%	57%	7%	100%

NOTES: All data reporting from Salesforce

Data through August 30, 2020 is from FoodStar (migrated into Salesforce)

Data from August 31, 2020 forward is from Salesforce (and created in Salesforce)

* Salesforce.com household member data is incomplete, and we do not have birthdates for all members. Total # of People may not reconcile with sum of age brackets. Especially for clients we are new at time of service.



HRFP Unique Client Data			
Frequency	# of Clients	% of Total	Details
Quarterly	247	31.1%	<i>1-4 times per year</i>
Monthly	127	16.0%	<i>5-12 times per year</i>
Bi Weekly	174	21.9%	<i>13-26 times per year</i>
Weekly	246	31.0%	<i>27+ times per year</i>
Totals	794	100.0%	

NOTES:

All data reporting from Salesforce

*This chart simply reports the number of times in the past 12 months that a unique client received food. It does not take into account when the client enrolled.