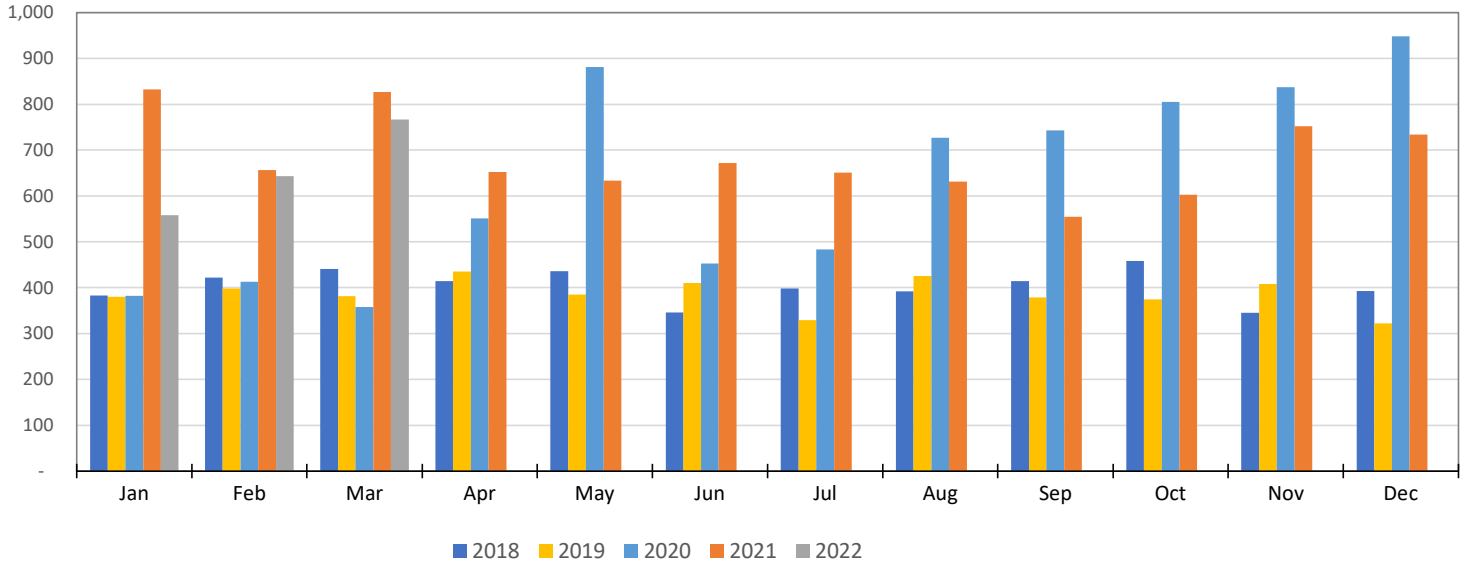


Number of Client Household Visits Per Month Year over Year Comparison



HRFP Client Data

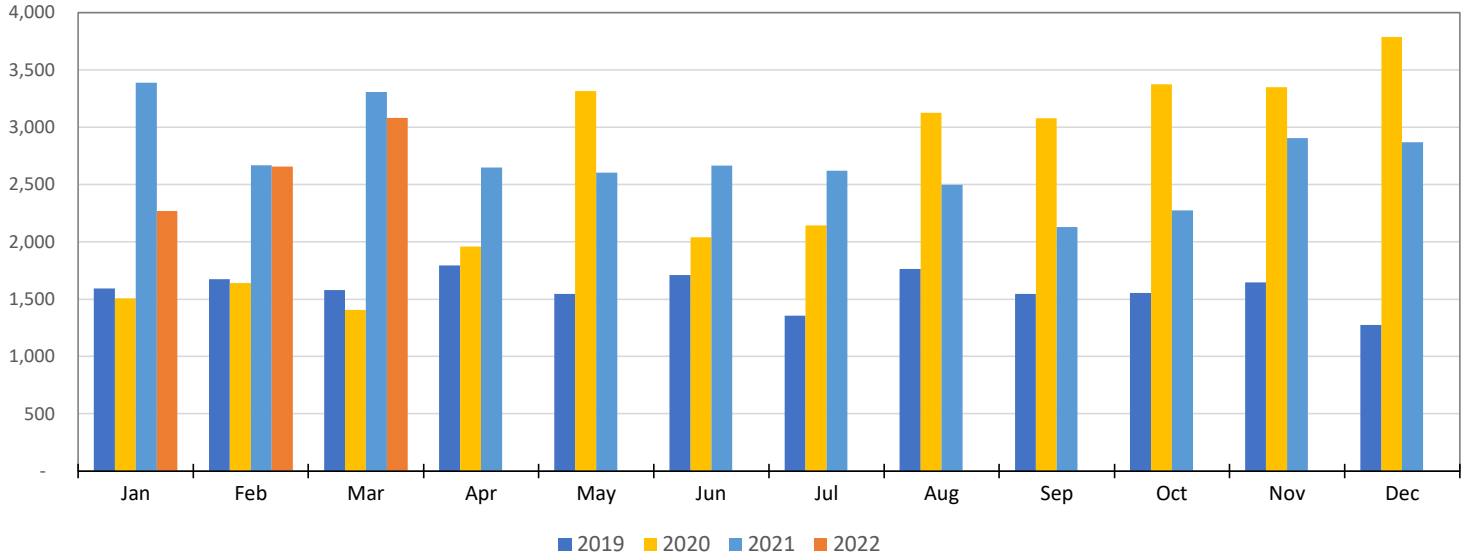
Yearly Comparison of Client Households Served

MONTH	2014	2015	2016	2017	2018	2019	2020	2021	2022
January	420	793	315	455	383	380	382	832	558
February	416	491	390	517	422	398	413	656	643
March	534	461	544	434	441	381	358	827	767
April	379	483	550	168	414	435	551	652	
May	438	416	428	383	436	385	881	633	
June	647	426	468	475	346	410	453	672	
July	899	384	469	470	398	329	483	651	
August	556	411	499	563	392	425	727	631	
September	496	346	425	530	414	379	743	555	
October	612	657	553	569	458	375	805	603	
November	561	570	423	427	345	408	837	752	
December	487	454	406	390	393	322	948	734	
TOTAL (YTD)	6,445	5,892	5,470	5,381	4,842	4,627	7,581	8,198	1,968
Avg/Month	537	491	456	448	404	386	632	683	656
% Change (of avg/month)		-8.6%	-7.2%	-1.6%	-10.0%	-4.4%	63.8%	8.1%	-4.0%

Source: FoodStar & Salesforce August 31, 2020 ->

Updated: 3/31/2022

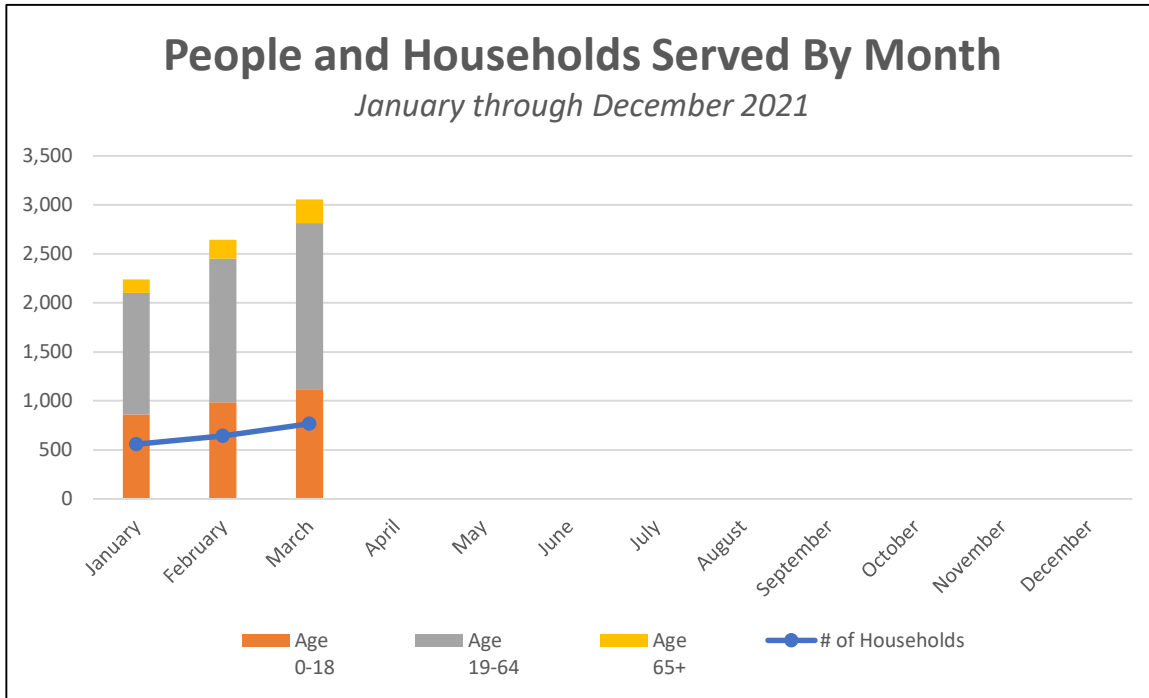
Number of People Served Per Month
Year over Year Comparison



HRFP Client Data									
<i>Yearly Comparison of People Served</i>									
MONTH	2014	2015	2016	2017	2018	2019	2020	2021	2022
January	1,908	3,650	1,455	2,100	1,628	1,593	1,505	3,387	2,269
February	1,902	2,195	1,852	2,363	1,823	1,676	1,639	2,667	2,656
March	2,556	2,073	2,536	1,956	1,832	1,578	1,405	3,306	3,081
April	1,731	2,265	2,542	764	1,736	1,794	1,958	2,647	
May	2,012	1,936	1,910	1,718	1,805	1,547	3,316	2,604	
June	3,053	2,009	2,062	2,148	1,494	1,710	2,041	2,664	
July	4,302	1,803	2,129	2,119	1,711	1,355	2,143	2,621	
August	2,531	2,011	2,297	2,547	1,731	1,764	3,124	2,498	
September	2,288	1,678	1,980	2,348	1,767	1,547	3,077	2,130	
October	2,884	3,160	2,484	2,532	1,961	1,553	3,373	2,272	
November	2,587	2,551	1,878	1,915	1,412	1,648	3,348	2,905	
December	2,151	1,991	1,838	1,732	1,614	1,273	3,787	2,868	
TOTAL (YTD)	29,905	27,322	24,963	24,242	20,514	19,038	30,716	32,569	8,006
Avg/Month	2,492	2,277	2,080	2,020	1,710	1,587	2,560	2,714	2,669
% Change (of avg/month)		-8.6%	-8.6%	-2.9%	-15.4%	-7.2%	61.3%	6.0%	-1.7%

Source: FoodStar & Salesforce August 31, 2020 ->

Updated: 3/31/2022



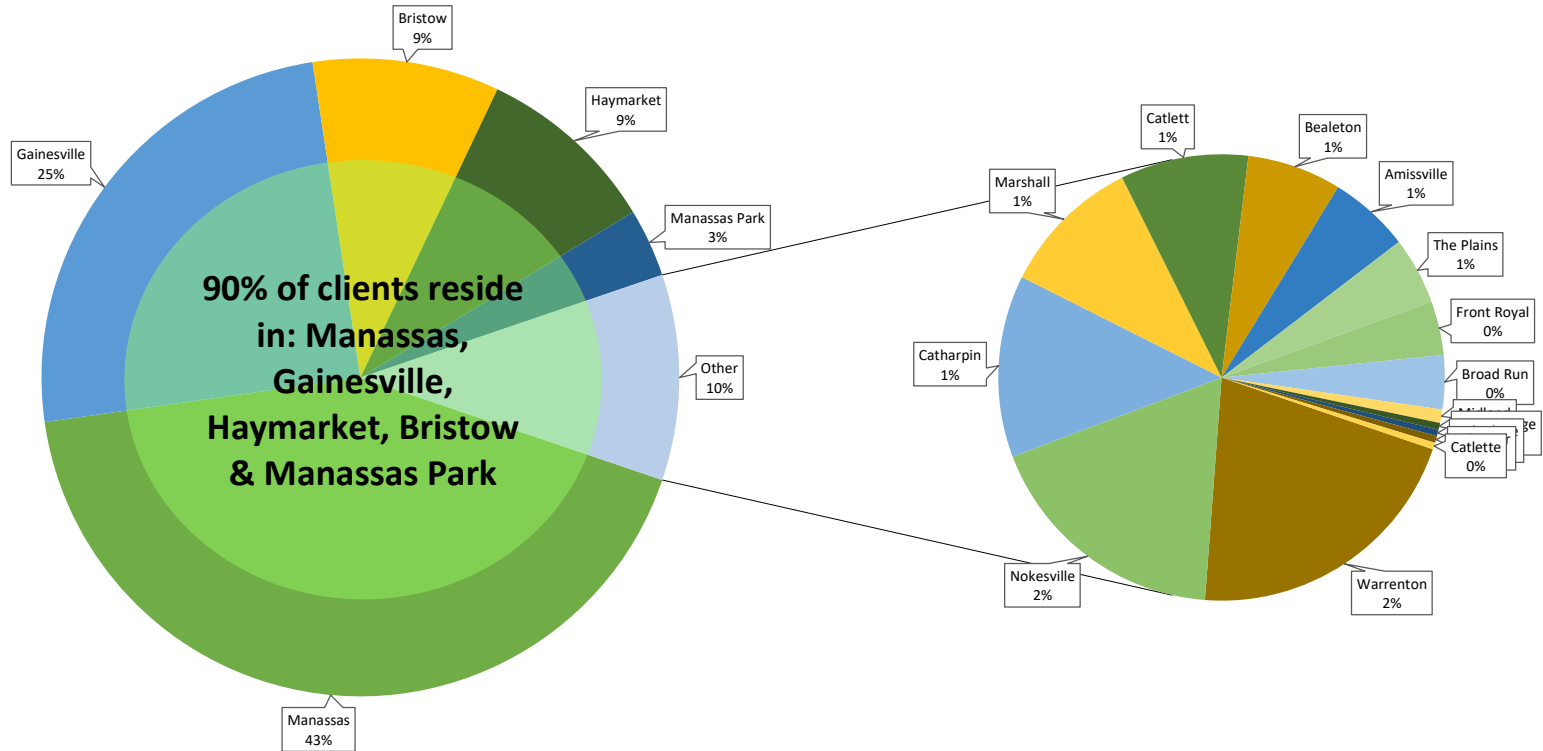
HRFP Client Data					
<i>January through December 2022</i>					
MONTH	# of Households	Age 0-18	Age 19-64	Age 65+	# of People
January	558	861	1,241	137	2,269
February	643	986	1,467	190	2,656
March	767	1,117	1,697	243	3,081
April					
May					
June					
July					
August					
September					
October					
November					
December					
TOTAL	1,968	2,964	4,405	570	8,006
Avg/Month	656	988	1,468	190	2,669
% of Total		37%	55%	7%	100%

Updated: 3/31/2022

NOTES: All data reporting from Salesforce
 Data through August 30, 2020 is from FoodStar (migrated into Salesforce)
 Data from August 31, 2020 forward is from Salesforce (and created in Salesforce)
 * Salesforce.com household member data is incomplete, and we do not have birthdates for all members. Total # of People may not reconcile with sum of age brackets.

Client Cities Served by HRFP

January through March 31, 2022



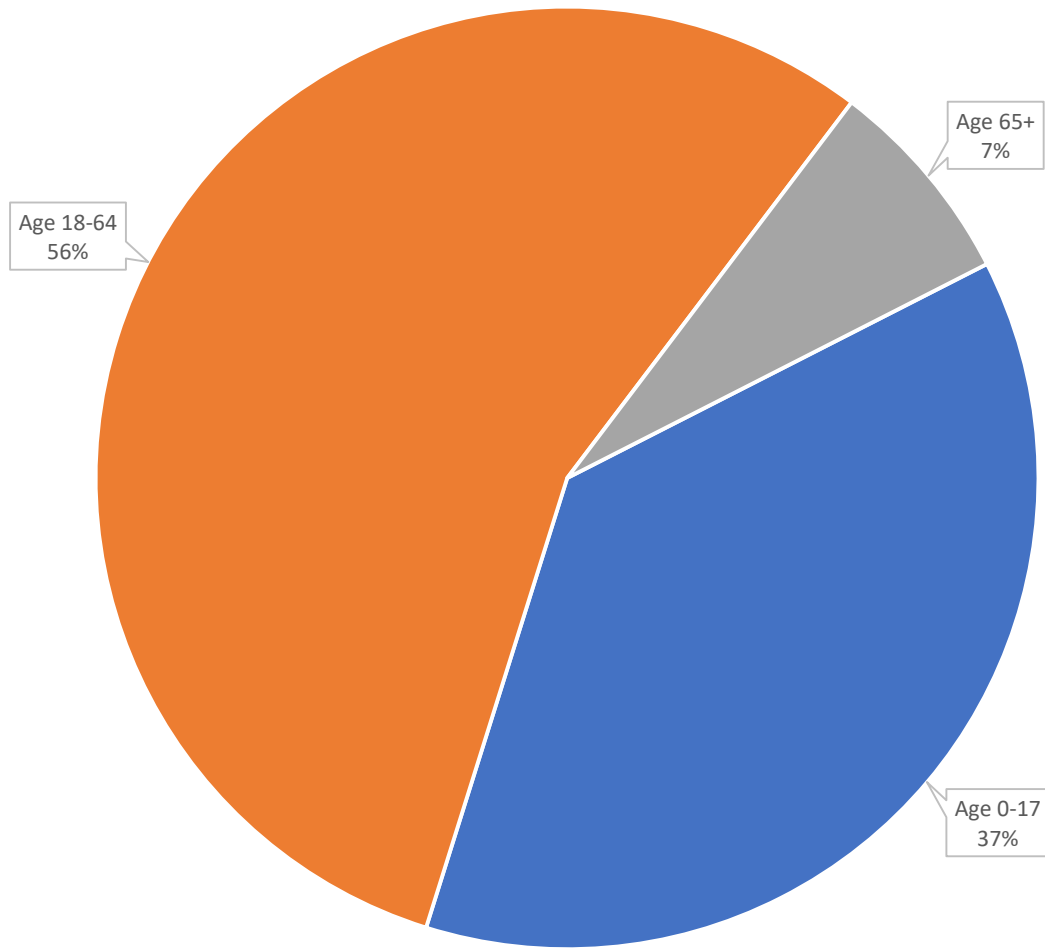
Clients Served by City

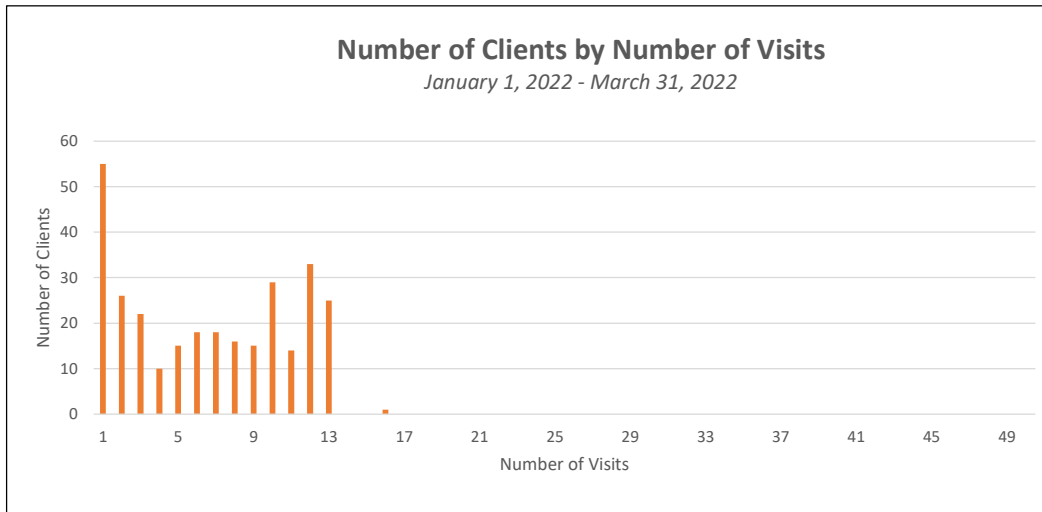
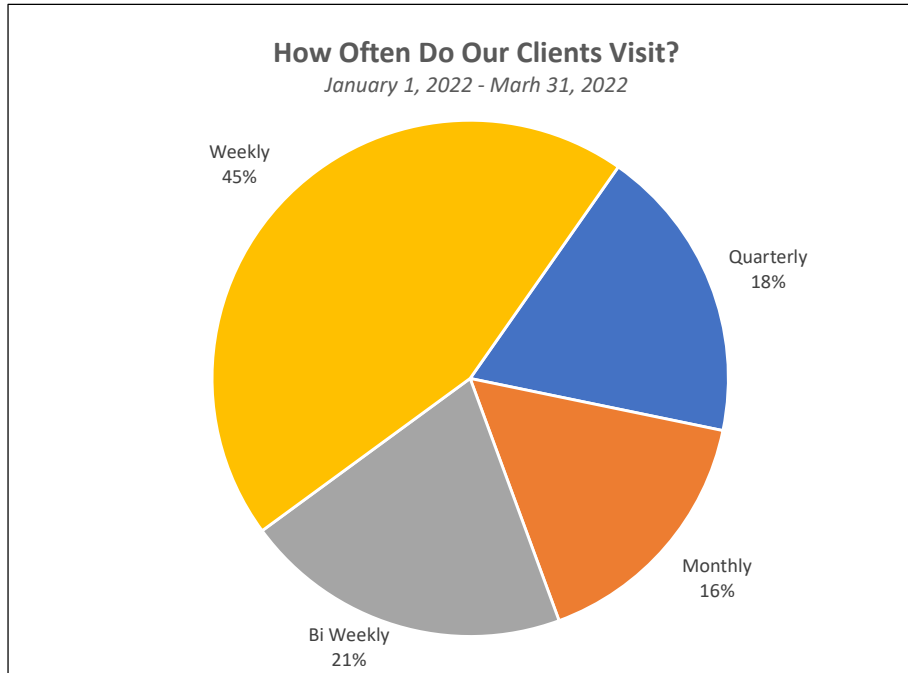
January 1, 2022 through March 31, 2022

HRFP Client Data							
City	Zip Code	% Of Total	# of Client HHs	People			Total
				Age 0-17	Age 18-64	Age 65+	
Manassas	20109, 20110, 20111, 20112	42.54%	836	1,237	1,840	202	3,304
Gainesville	20155	24.83%	488	687	1,127	121	1,957
Bristow	20136	9.47%	186	204	475	122	805
Haymarket	20169	9.26%	182	353	324	89	774
Manassas Park	20111	3.46%	68	102	155	26	284
Warrenton	20187, 20186	2.19%	43	50	101	10	161
Nokesville	20181	1.88%	37	84	77	-	161
Catharpin	20143	1.37%	27	76	76	-	152
Marshall	20115	1.07%	21	66	56	-	122
Catlett	20119	0.97%	19	38	50	-	88
Bealeton	22712	0.71%	14	31	27	-	59
Amissville	20106	0.61%	12	-	24	-	24
The Plains	20198	0.51%	10	30	20	-	50
Front Royal	22630	0.41%	8	-	32	-	32
Broad Run	20137	0.41%	8	3	16	-	21
Midland	22728	0.10%	2	-	2	-	4
Woodbridge	20193	0.05%	1	-	-	-	1
Delaplane	20144	0.05%	1	-	-	-	1
Culpeper	22701	0.05%	1	1	1	-	2
Catlette	20119	0.05%	1	2	2	-	4
Totals		100%	1,965	2,964	4,405	570	8,006
Monthly Average			197	296	441	57	801
% of Totals				37%	55%	7%	100%

Ages of Clients We Serve

January through March 31, 2022





HRFP Client Data			
Frequency	# of Clients	% of Total	Details
Quarterly	55	18.5%	1-4 times per year
Monthly	48	16.2%	5-12 times per year
Bi Weekly	61	20.5%	13-26 times per year
Weekly	133	44.8%	27+ times per year
Totals	297	100.0%	

NOTES:
 All data reporting from Salesforce
 *This chart simply reports the number of times in the past 12 months that a client received food. It does not take into account when the client enrolled.